





# A broad product set spanning three major market segments



#### **Commercial Insurance**

We offer a comprehensive suite of property & casualty products, programs and services, serving the unique needs of our customers. Coverages include:

- Auto
- General Liability
- Foreign Package
- Property (includes Inland Marine)
- Umbrella
- · Workers' Compensation



## **Specialty Insurance**

We provide protection, partnerships and services to support the specialized needs of a wide range of customers. Coverages include:

- Accident & Health
- Aviation
- Cyber
- Financial Institutions
- Management Liability
- · Professional Liability
- Renters
- Transactional Liability



# **Crop Insurance**

Coverages include:

- Crop Hail
- Livestock
- Multi-peril
- Named Peril



Over **11,000** employees located in **27** countries







**Forbes Global 2000** list of public companies



## **Premiums4Good initiative**

5% of premiums allocated to investments with social objectives





# Top MSL carrier

• QBE is among the industry's largest writers of medical stop loss.



#### **Direct writing carrier**

- We retain all risk on a net basis and are not encumbered by reinsurers.
- Our teams our empowered with full underwriting and claims paying authority.
- We've built a regional office structure to provide localized underwriting expertise and service.



### Limited and preferred distribution

- We focus on building mutually supportive relationships with our business partners.
- MSL production comes from 100 national production sources.
- Most of our business is sold through our top 25 producer relationships.



#### Direct access

- We provide direct access to expert underwriters and subject matter experts: actuarial, administrative, captives, claims, and medical risk management.
- Our collaborative approach allows us to share expertise and streamline the underwriting, claims and risk management process.



## **MSL Captives**

- Industry pioneer in MSL Captives
- Single-parents and tightly-controlled groups
- Provide comprehensive Program Management Services for the captive layer



## Medical risk management services

- In-house team of registered nurses, certified case managers and cost containment specialists
- Proactive review and negotiation of high dollar claims
- Collaborative approach with care providers, TPAs, PBMs and other specialists to mitigate the cost of large claims



### Industry-leading claim performance

- Average turnaround time: seven days
- Advance reimbursement available on eligible claims
- QBE Initiated Claim (QIC) program to assist our policyholders with ASO arrangements
- · ACH reimbursement directly to client accounts with no third-party vendor involvement



#### Premiums4Good

 Premiums4Good initiative helps communities develop, grow and thrive by dedicating a portion of policyholder premium to investments having an impactful environmental or social objective.



#### **Product portfolio**

- Medical stop loss
  - Specific and aggregate excess
  - QBE Rewards: experience refund option
- · Stop loss captives
  - (Re)Insurance for single parent and groups
- · Organ transplant
  - Fully-insured carveout for self-insureds
- Special risk accident
  - Participant accident, K-12 schools, colleges and universities





# Senior leadership team



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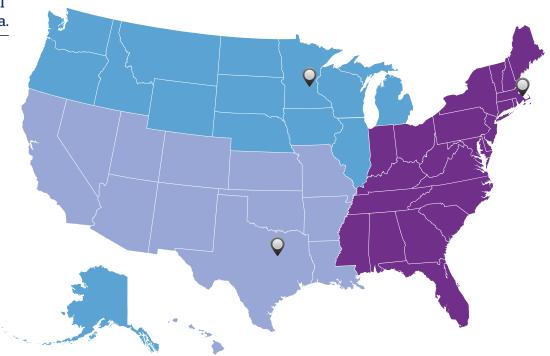
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